



UNIVERSITY  
OF HARTFORD

# MASTER OF BUSINESS ADMINISTRATION

## BARNEY SCHOOL OF BUSINESS



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COMPREHENSIVE  
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## OVERVIEW

In the MBA program students will develop a conceptual understanding of economic and management theory and be able to apply that theory successfully. Courses are based in a student-focused learning environment that emphasizes effective, high-quality teaching and learning. By maintaining strong relationships with regional business, government, and non-profit entities our students and faculty can witness firsthand the current application of management tools and techniques.

The MBA program may be completed on a full- or part-time basis.

### SPECIAL ACCREDITATION

The Barney School of Business is internationally accredited by AACSB International—The Association to Advance Collegiate Schools of Business. Accreditation is awarded based on achieving high quality standards in faculty, curricula, library and computer resources, and intellectual climate. At this time, only 554 colleges worldwide have the distinction of AACSB accreditation.

### APPLICATION REQUIREMENTS

The admissions review committee will consider only complete applications. All application materials should be sent to the Graduate Office at the following address: Center for Adult and Graduate Academic Services, CC231; University of Hartford; 200 Bloomfield Avenue; West Hartford, CT 06117 USA.

**APPLY NOW**





The Barney School of Business distinguishes itself through our Career-Focused Business Education program. We prepare students to be successful business leaders and apply their knowledge in their field. In addition to classroom knowledge, we have distinct programs for undergraduates, graduates and executive students. The programs include workshops, networking and minority opportunities, speaker series, and more.



### The following items are required:

- An application
- A non-refundable application fee of \$45.00\* for domestic and international students (checks should be made out to the University of Hartford)
- Official transcripts for all collegiate level coursework forwarded to the University of Hartford; International students must have their transcripts evaluated at the World Education Services/WES [www.wes.org](http://www.wes.org)
- A letter of intent as specified in the application form
- Degree selection sheet
- 2 letters of recommendation
- Resume
- Official results of the GMAT (Graduate Management Admission Test) forwarded to the University of Hartford using school code XBBNR25
- Official TOEFL score forwarded to the University of Hartford using school code 3436 (International Students Only). The MBA requires a score of at least an 80 iBT – minimum scores of 18 in reading, writing, listening and speaking. Visit: [www.ielts.org](http://www.ielts.org).
- Guarantor's Statement (International Students Only). The cost to study for one year (2 semesters) within the University of Hartford's MBA Program is \$23,537. This figure includes an estimate for living expenses. As part of the application, an international student MUST prove that he/she has this amount of money through a bank statement. This statement is also used to issue the student an I-20 form. You may download the Guarantor's Statement at: [www.hartford.edu/graduate/int](http://www.hartford.edu/graduate/int)

\* Application fee is waived for students applying with international transcripts that must be evaluated by WES [www.wes.org](http://www.wes.org)

### GMAT INFORMATION\*

#### GMAT Testing

The GMAT examination has a new, flexible schedule of test dates. Students may call test centers and arrange for individual computerized testing. Scores are available within a few weeks. GMAT scores are valid for five years. The University of Hartford test code is XBBNR25. Visit: [www.mba.com](http://www.mba.com).

#### GMAT Waiver

Applicants who hold a master's degree or higher from an appropriately accredited institution are exempt from taking the GMAT. Applicants with three or more years of continuous, significant work experience may apply for a waiver from the GMAT. Each request for a GMAT waiver is individually evaluated. Applicants requesting a waiver must submit a written statement requesting the GMAT waiver and reasons why it should be granted. An interview is then required.

### DEADLINES AND DATES

Admission into the MBA Program can occur for the fall, spring, or summer semesters. Applications are accepted year-round, but should be received no later than 60 days before the start of the term for which the student is seeking admission. The admissions committee will review applications in the order in which they are received.

### COSTS OF ATTENDANCE

The Barney School of Business charges a per-credit rate of \$625 per credit hour for the 2009-2010 academic year. This includes textbooks and university fees. Books are distributed the first night of class.

International students who hold F-1 visas are required to attend as full-time students (minimum of 9 credits). The 2009-2010 academic year cost (full-time tuition and fees for international graduate students in MBA program) is \$11,250 (\$625 x 18) per year. This is estimated and based on the minimum full-time cost for tuition and fees for the fall and spring semesters.



## FINANCIAL AID

### Domestic Financial Aid

Financial assistance for graduate and professional students through the Office of Admission and Student Financial Assistance at the University of Hartford is limited to the Federal Family Education Loan and supplemental loan programs. Students must meet all eligibility requirements as established by the U.S. Department of Education. The academic year includes summer, fall, and spring.

**There are three items which students must satisfy in order to be eligible for financial aid:**

- Be matriculated into a graduate degree-granting program.
- Be registered for at least six credits a semester (except Summerterm, which contains six-week sessions). You may satisfy the six credit requirement during Summerterm by taking 6 credits during one session or by taking three credits each session.
- File the Free Application for Federal Student Aid (FAFSA) for the academic year and meet all eligibility requirements established by the U.S. Department of Education.

For more information, call: 800.947.4303 or email: [finaid@hartford.edu](mailto:finaid@hartford.edu)

### International Financial Aid

Financial Aid for international graduate students is currently limited to Graduate Assistantships. These assistantships are administered by the individual departments throughout the University and vary in size and availability. These are only available after a student has been accepted, is here on campus, and has registered for classes.

### Assistantships and Fellowships

Students are encouraged to contact the Academic Services office of the Barney School once they arrive on campus. Please note that assistantships, fellowships or other support a student receives as a result of their enrollment may impact Federal Stafford Loan eligibility.



Our graduate programs were designed with working professionals in mind. Textbooks and university fees are included in the per-course tuition. Textbooks will be distributed on the first night of class.

There will be an orientation for new students in the beginning of each semester. Students will learn policies and procedures, and meet the Dean, faculty and other new students. Students will also be able to pick up their books for classes in advance.

# PROGRAMS OF STUDY

The curriculum consists of 17 courses (51 credits). Individuals vary in the length of time to complete the program. Full-time students may finish within two years. Part-time students usually complete their studies in three to four years. The curriculum is divided into four components: core, breadth, electives, and capstone. Students with a strong undergraduate background in business administration may be eligible for modification of the requirements by requesting a waiver for up to six courses or 18 credits. Only the core courses may be waived. The required courses are:

### CORE [18 CREDITS REQUIRED]

- MBA 610 Managerial Statistics [3]
- MBA 612 Accounting Concepts [3]
- MBA 614 Economic Analysis for Managers [3]
- MBA 616 Corporation Finance [3]
- MBA 618 Marketing Management [3]
- MBA 620 Operations Management [3]



### **BREADTH** [18 CREDITS REQUIRED]

- MBA 710 Leadership and Management [3]
- MBA 720 Managing Technology and Innovation [3]
- MBA 730 Managing Customer Relationships and Experiences [3]
- MBA 740 Business Law and Society: The Global Environment [3]
- MBA 750 Performance Analysis [3]
- MBA 760 The Global Business Environment [3]

### **ELECTIVES** [12 CREDITS REQUIRED]

Elective plans of study should be developed in consultation with faculty advisors. Students may elect a broad general orientation or concentration of specific courses in one area of specialization.

### **CAPSTONE** [3 CREDITS REQUIRED]

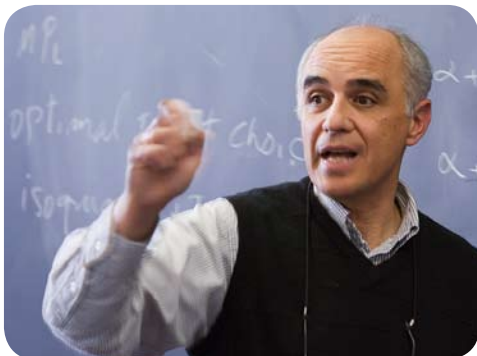
- MBA 810 Strategic Management [3]

The Barney School of Business is one of seven colleges of the University of Hartford, offering six undergraduate and three graduate degree programs in business.

Our next open houses are:

**JANUARY 12, 2010**  
**AUGUST 24, 2010**

To make a reservation, click here.



## **FURTHER INFORMATION**

The Center for Graduate and Adult Academic Services would be happy to provide more specific information about a degree program or answer any other questions you may have. Please contact the office at: [GradStudy@hartford.edu](mailto:GradStudy@hartford.edu) or by phone 860.768.4371 or 800.945.0712.

To receive additional information about the MBA program, please contact Claire Silverstein, Program Director, at 860.768.4900 or email, [csilver@hartford.edu](mailto:csilver@hartford.edu), or Damian Mierny, Manager of Recruitment, at 860.768.5003 or email, [mierny@hartford.edu](mailto:mierny@hartford.edu).

Thank you again for your interest in the University of Hartford. We encourage you to explore our website at [www.hartford.edu/admission/graduate](http://www.hartford.edu/admission/graduate) as you investigate your educational goals.

The Barney School of Business website: [www.barney.hartford.edu](http://www.barney.hartford.edu)